

Baru

For 10 Million Kitchen Rehabs Higher Quality & Value Cabinets

100% Custom at Non-Custom Prices

Tino Go (216) 905-3858 tino@hellobaru.com



Traditionally:

- Clumsy & exasperating
- Standardized selection
- Opaque high prices
- Uncertain quality

With Baru:

- Easier and faster
- Custom-made to fit
- Transparent pricing
- Consistent quality

10 Million Kitchen Rehabs \$100 billion @\$10k each



\$0.5 Billion Machinery

Baru Leverages Idle Machines Nationwide

\$80 Billion Capacity

Used 2-3 Hours/Day

Located in Every Metro Nationwide





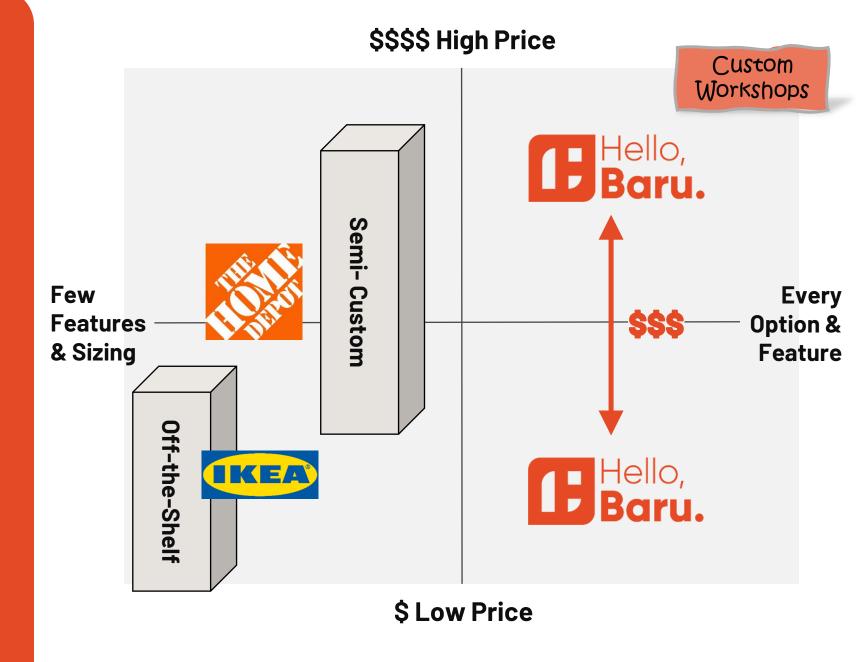
Limitless **Production**

No Shipping No Inventory No Storage

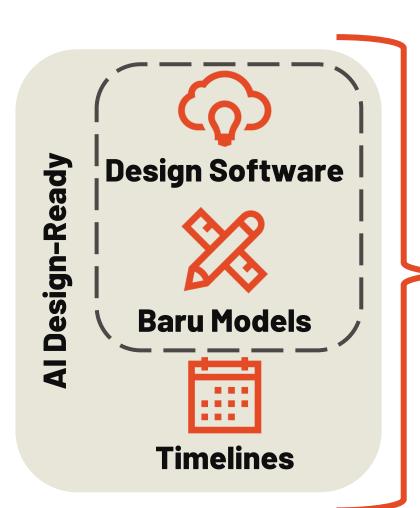
Baru Process Automation Minimizes Logistics and 40% Revenue Waste



Custom Cabinets at **Every Price** Level



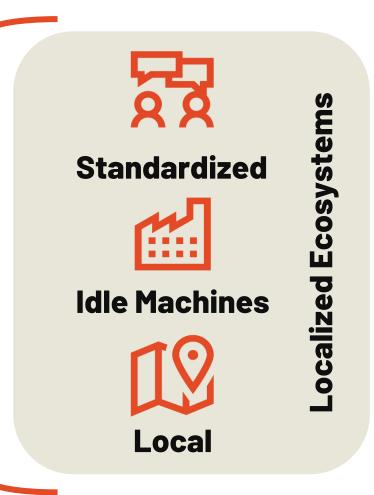
Baru Workflow Automation



Saves \$\$\$



Baru's
Process Automation
SO to PO & Code



Contractors & Designers

Manufacturing Network

Traditional Distribution Model



Customer

Savings



Material Costs

Manufacturing

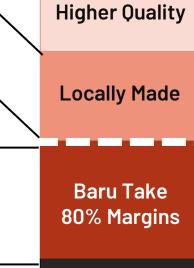
Freight-in Warehousing Damage & Obsolete

Cost of Goods

Gross Margin & Marketplace Take

SG&A

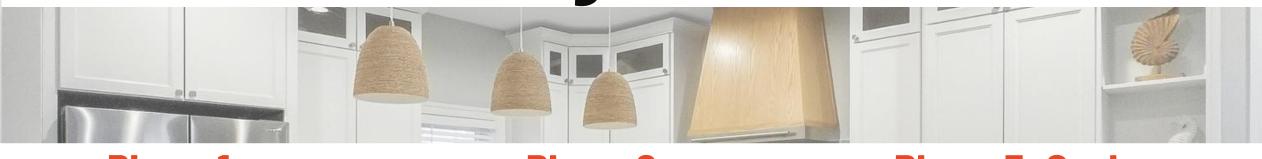
Profits



Simpler Organization

Higher Profits





Phase 1: Mfg. Marketplace Tech Validation Phase 2: Cabinetry Sold 40% Lower Price Phase 3: Scale-up 2025 Sales Plan Contractors & Dealers







Proof of Concept With Google & 17 Manufacturers

Contractors & Dealers
Commercial & Residential
Avg. Order \$26k @ 33% Take

Online Design Tool Integration
Publish Architect Product Library
Launch B2B & B2B2C Marketing

Atlanta GTM & Philadelphia Growth

TAM: 100 Metro Areas in USA 250 Million Americans



Official Sponsor - ASID Georgia

Atlanta for Population Growth
88 Thousand Rehabs Annually
Median Home Age 31 years
Tight Housing Supply

Philadelphia organic growth and repeat sales customer pipeline

Dealer Brand Differentiator
Easier for Contractors
More Profitable

2025 Goal 25 Kitchens/Month \$7.6 Million

\$2.5 Million Take:
Use to Increase Market
Share and Expand Regions



Management



Tino Go CEO/CFO Founder

- Serial Entrepreneur
- CFO (\$12M to \$1.2B)
- LinkedIn



David Buchsbaum Engineering

- 40-yr Cabinet Maker
- Automation Expert
- LinkedIn



Dana Doron Marketing

- Brand Management
- Growth Marketing
- LinkedIn



Dave Spell Technology

- Experienced CTO
- Baru Investor
- LinkedIn

Additional Staffing

Regional Sales Representatives Software & Mfg. Engineers

Operations & Customer Success

Independent Kitchen Designers

\$1 Million Funding Round

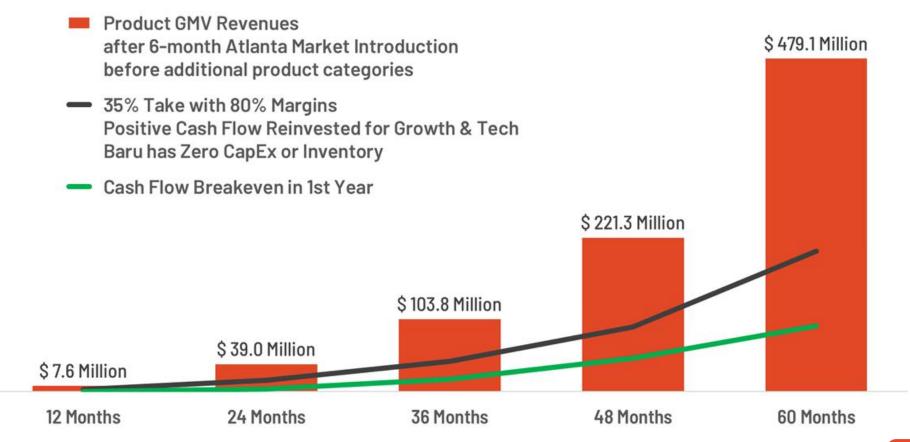
Round Opens February 2025

Use of Funds \$220K **Software Development** \$580K **Dealer Development** \$120K Marketing & Sales **Product Catalog Expansion** \$80K

Organizational Overhead

Self-Funded Growth in 12 months

Proforma Income Statement





Hello, Baru.

A Shared-Economy Digital Manufacturing Platform

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