



# GOLF MART

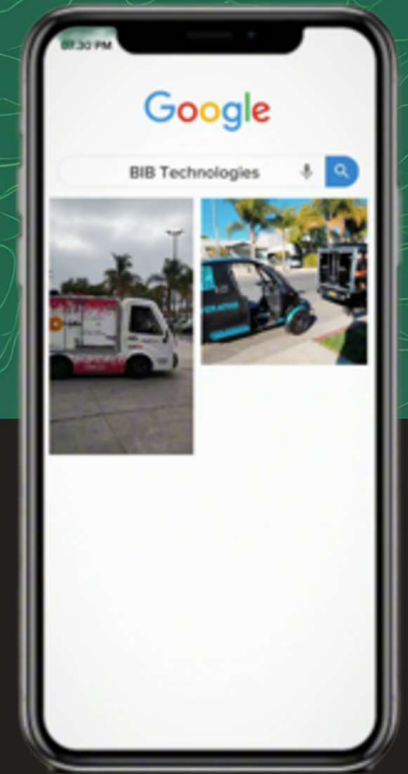
POWERED BY



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# The **BIB** Ecosystem

You're not just investing in a single product. You're joining an ecosystem with proven success. Our proven track record includes **Automato, FRO, Deliverator, and Reefer Truck.** GolfMart represents our flagship billion-dollar opportunity.



FRO V1



DELIVERATOR



AUTOMATO



FRO 2



ELEVADO AUTOMATO



REEFER:  
COLD STORAGE



TAP TRUCK

## The Problem

# Traditional Service Is Broken



## Outdated Carts

Traditional beverage carts are **inefficient**, archaic and have **limited** inventory.

## Lost Revenue

The industry loses **\$5.85 billion** annually due to these limitations.

## Customer Demand

Golfers want faster service and premium options without delays. BIB brings the store to you.



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The Solution

# Golf Mart



## Smart Technology

AI-powered, RFID-enabled, 5G connected autonomous mobile retail solution.



## Massive Capacity

Holds 800+ items plus 4 self-serve taps for cocktails and beverages.



## Frictionless Experience

"Tap, Grab, Walk Away" with contactless payment.



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# Competitive Edge

## Increased Capacity

Holds 800+ items, reducing restocking delays

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## Reduced Labor Costs

Autonomous operation 24/7 without staff requirements.

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## 21+ Verification

Compliant alcohol and 21+ ID checks

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## Higher Margins

Premium, automated service with real-time inventory management.

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## Adaptable Platform

Scalable to multiple markets beyond golf.

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## 21+ Risk Mitigation

Consumption control and age-restricted product support.

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**\$28B**

**\$11.5B**

**\$5M**

**TAM**

\$ 28.0 – \$38.6B Projected Gross Rev.  
38,864 Global Golf Courses

**SAM (1% of Market)**

\$ 11.5 – 15.9B Projected Gross Rev.  
15,963 U.S. Golf Courses

**SOM (5 Pilot Locations)**

(Pilot on Private and Public Courses)  
\$5M Projected Gross Rev.  
\$115.2 – \$160M Projected Gross Rev.  
Year One 150 Targeted U.S. Golf Courses

GolfMart is our **Trojan horse** for expanding into broader automated retail sectors worth **\$250B**.



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# High Margin Business Model

(PRICING MODEL IS SUBJECT TO CHANGE)

Low Barrier Entry	Transaction Revenue	Scalable Economics
\$1,000 Activation Fee + \$15,000 upfront (or \$500/month per 36-month contract).	~3% processing fee + \$0.50 per transaction + \$1 service fee.	Each unit projects \$500K+ annual revenue per golf course (based on projected golf course sales).
25% Revenue Share on all unit sales ensures aligned interests.	Continuous revenue stream from every purchase.	Just 100 units significantly boosts transaction-based revenue.



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# Proven Traction



## Operational Success

Daily operations and revenue generation with existing BIB products: Automato and FRO.



## Strategic Partnerships

Ongoing discussions with major golf clubs and hospitality groups.



## Market Validation

Strong inbound interest validating demand for GolfMart rollout.



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# Strategic Roadmap

With units ready to build

## Phase 1

Complete pilots, scale to 150+ golf courses. Target: \$115M–\$160M revenue.

## Phase 2

Expansion into stadiums, resorts, airports, and other venues.

## Phase 3

Global scalability via franchise and licensing opportunities.



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# Financial Highlights

**\$500K+**

**Annual Revenue per  
Units in Golfcourses**

Strong unit economics  
with rapid ROI.

**\$1B**

**Valuation**

Path within 3–5 years.

**100+**

**Units in Inventory**

Secured supply chain,  
ready to deploy.

**Accelerated profitability as deployments scale due to economies of scale.**



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# Clear Exit Strategy

Roll-out



Acquisition

OR

IPO

Multiple clear pathways to investor liquidity.

Liquidity events expected within 3-5 years.

Strategic positioning as a high-value acquisition target or IPO candidate.



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# Our **issued patented tech** is scalable

Our patent combines brick-and-mortar with AI automation retailing.

- Filed May 2019
- Issued September 2022
- Continuations filed Sept 2022

United States  
Patent Application Publication



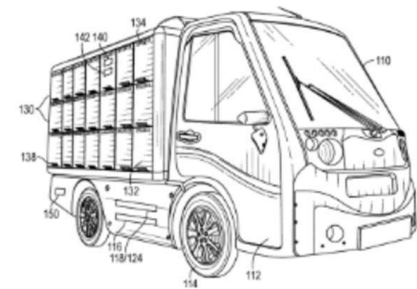
US 20220153312A1

**MOBILE TRANSPORT SYSTEM AND  
METHOD FOR DELIVERING ITEMS AND  
SERVICES**

Allowed Patent Application  
No.: US 17/530,384

#### ABSTRACT

An apparatus and method for a mobile transport for delivering temperature-controlled contents includes a plurality of compartments coupled to a vehicle body where each compartment includes an interior space and a front panel defining a wall of the interior space. Each front panel is operable to open and reveal the interior space of its compartment in response to a predetermined condition. A temperature controller is configured to individually control a temperature setting within at least one of the plurality of compartments, and a germicidal controller is configured to provide a germicide to the interior space of each of the plurality of compartments. In operation, the mobile transport receives an order signal to pick up an item from a source, the order signal including the pickup location information, customer identification information, and delivery location information. After the item has been placed in the interior space of a compartment, the temperature controller sets the temperature setting for that compartment according to a type of the item. After arriving at the delivery location, the front panel of the compartment is opened in response to receiving an open request signal satisfying the predetermined condition, the open request signal including information relating to the customer identification information.



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# Invest in **Golf Mart** Dashboard



Link to Executive Summary



Link to Industry Trends Report



Link to Pro Rata Rights



Link to SAFE Note



Link to Form D

To request documents, use email below.



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# Experienced **Leadership** Team

**Deloss Pickett**

Founder & CEO



Former Tesla senior energy advisor focused on Powerwall and charging infrastructure. Sold Beverly Hills Exotic Motors brokerage in 2018 and built the first EV Food Truck permitted in United States.

**Nanavati Low**

CoFounder & COO



Red Bull R&D and mobile app tech lead. Engineer at SpaceX. Early exec at V7Labs (Aipoly) raised \$3M Seed from Merck Ventures on autonomous stores powered by computer vision.

**John Tran**

Software Lead



Software Lead on Amazon Alexa+ and LLM Team. Formerly Alexa API engineer and Amazon recommendations engine has tested features generating \$1.5M in increased profit.

**Stephen Holderman**

President



35+ years executive business development experience from startup and turnaround in mature organization management. Cofounded and scaled F&B franchise to 200+ locations (domestic and international).



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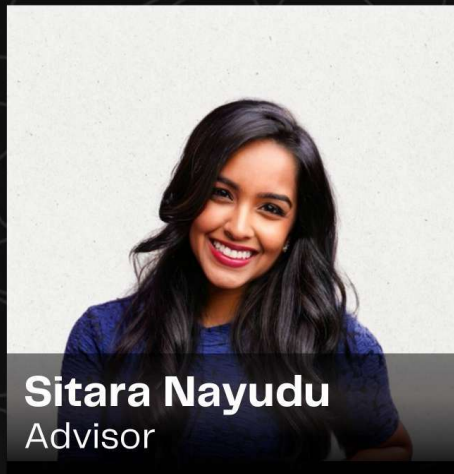


# Experienced **Leadership** Team



**Ken Herrera**  
Sales Lead

Sales Exec at Pitney Bowes leading parcel and locker innovation deals on campus, corporate, stadium and malls in US. Access point leads for placement and sales.



**Sitara Nayudu**  
Advisor

Hardware and AI headset devices at Meta. Former Ring Product Lead leading up to and during Amazon's \$1.2B acquisition. Formerly led Amazon device's accessibility team.



**Keith Amdahl**  
Advisor

25 years of experience in unattended kiosks and secure lockers with products installed in theme parks, airports, shopping centers, and ski resorts. Primary inventor 20+ domestic and foreign patents.



**Steve Factor**  
Solar, Battery, EV Lead

Early pioneer at SolarCity and Tesla. Designed and oversaw Tesla supercharger stations- Managed testing and compliance for commercial power wall + pack installation.



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Self Charging



eCommerce  
Integrations



Smart IoT Lockers



5G Wifi Onboard



Inventory  
Management



Insured



Temperature  
Controlled



Ongoing  
Maintenance



24/7 Monitoring



Safety and



Permits



Solar Powered

# The **Future** of Hospitality in Food & Beverage Service

✉ Team@evbib.com

☎ 310-775-7496

# The **FRO** Truck

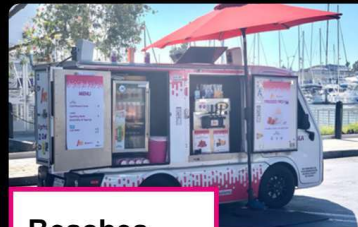
## World's First Self Powered Food Truck



**Museums**



**Schools**



**Beaches**



**Parking Lots**



**Inside Convention**





# AUTOMATO

## 1. BROWSE DIGITAL MENU

The user scans the QR code with the phone off of AUTOMATO and is taken to a mobile e-commerce website.

## 2. PURCHASE ITEM

The customer purchases the item using Apple, Google, and Samsung Pay.

## 3. PICK UP

The user receives a confirmation code and scans or walks up to the locker.

### Spotlight Locations

