Focus on your game, not your gear.

**MAY 2025** 

# **VISION**

The Byrd Golf is committed to revolutionizing the golfing experience by providing innovative accessories that enhance focus and performance. Our mission is to streamline gear organization, allowing golfers to better concentrate on their game and improve their skills.



# **PROBLEM**















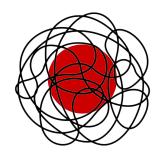












#### **Cluttered Mind**

Golfers often struggle with keeping their essential gear organized, leading to distractions during play.



#### **Time Wastage**

Searching for tees, ball markers, divot tools and other accessories can waste valuable time on the course.



#### **Performance Impact**

Distractions from disorganized gear can negatively impact a golfer's performance and focus.

# **SOLUTIONS**

The Byrd Golf offers a range of innovative accessories designed to keep your essential gear organized and easily accessible so that you can remain focused on your game.



# **COMPANY OVERVIEW**

#### **BUSINESS MODEL**

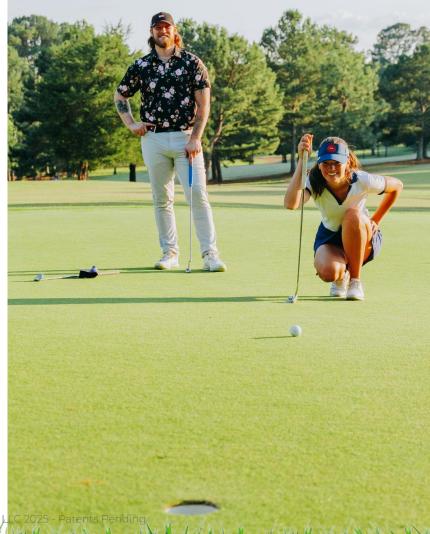
- ✓ Multi-channel sales via website, Amazon, and retail
- ✓ High-margin products (belts >90% D2C margin)

#### **KEY DIFFERENTIATORS**

- Proprietary multifunction design with patents pending
- Fast go-to-market and industry recognition
- Superior unit economics for scalable growth

#### **MARKET OPPORTUNITY**

- ✓ Targeting 80M+ golfers in a \$7.48B equipment market
- ✓ Rising niche trends in golf accessories





# **MARKET**

\$80B \$24B \$15B **GOLF INDUSTRY** 

**GOLF EQUIPMENT** 





# COMPETITION



#### **Dartee Golf**

Dartee Golf makes golf utility belts similar to The Byrd Belt but they only make leather and do not hold divot tools.

The Byrd Belt is stylish and reversible, is more versatile elegantly storing tees, markers, divot tools (key missing feature), and gloves.



#### Nexbelt

Nextbelt makes nice belts, but their golf effort is weak at best with a dual-action tank of a buckle that weighs 35 lbs and is ugly.

The Byrd Belt puts everything at your fingertips and always accessible with one smooth motion whether you're pulling a tee, tool, or marker.



#### **Lost Wedge**

The Tee Clip holds two tees and has a store-bought ball marker magnet. It can only hold specific tees and can only be clipped on your hat.

The Byrd Clyps are much higher quality and much more versatile with the ability to hold any tees and you can clip it anywhere.



#### Kaddi

This is a cheap belt clip that tries to be useful. The tees fall out, the divot tool is store-bought and falls out because the magnet is too weak.

All of The Byrd accessories blow this thing out of the water. We have no real competition...yet.

### **EXPANSION**





Implement targeted marketing campaigns focusing on golf enthusiasts and professional caddies to increase brand awareness and product adoption.

Caddie Associations | Google | Influencers



### Retail Partnerships

Build upon our existing partnerships and establish new relationships with leading golf retailers to expand our distribution network and to reach a wider audience.

Scheels | Dick's / GG | PGA Superstore



Grow our online presence through social media and eCommerce platform channels to further engage with our customers directly.

Social Media | Amazon | Etsy / UG



All of these efforts are compounded by a foundation of creativity. The Byrd is establishing a brand known for innovation and invention which piques interest and drives adoption both with consumers and businesses.

Women's Belt | All Leather Belt | Pocket Insert

# **NEW PRODUCT DEVELOPMENT**



The first performance app that bridges gear, movement & minimalist mindset



Solver And Market WAVE CONTRACTOR



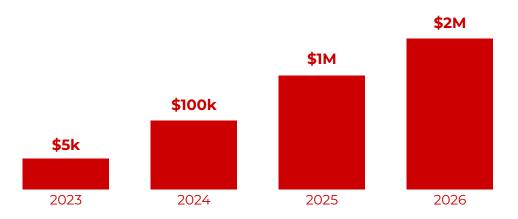
# \$ervices Model\*

\* See The Byrd Smart-Gear & Caddie App deck



### **GROWTH**

The Byrd Golf aims to achieve significant growth by expanding our product range and market reach. We project a total revenue of \$2M in 2026, driven by increased customer adoption and strategic partnerships specifically with golf caddie associations.



# **MARGINS**



Our product line provides strong gross margins to distributors, retailers, and D2C businesses and enables us to make tremendous profits via Amazon.

Product	Cost	MSRP	D2C Margin
Byrd Clyp	\$3.85	\$20	80.75%
Divot Clyp	\$4.47	\$24	81.38%
Webbed Belt	\$5.34	\$50	89.32%
Braided Belt	\$5.58	\$60	90.70%
Glove	\$4	\$35	88.57%

# **TEAM**



#### **Kris Drey**

Founder & CEO, Inventor

- \* 20 years in digital product management
- \* Multi-patent holder
- \* 3 x entrepreneur

#### **Steve Tyrer**

\* Founder & CEO, ClubPro Golf



#### **Christopher Guerrera**

\* CEO, The Modern Inventor

#### Jon Flatt

\* CEO, Guardian CEO

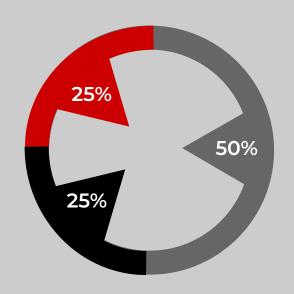


#### **Scott Affens**

\* CEO, Inside The Leather Golf

### **FUNDING**

**\$500,000** Seed **\$500,000** Credit Line



50%

#### **MARKETING & SALES**

Increase brand awareness and drive customer acquisition.

**25%** 

#### **OPERATIONS & HIRING**

Strengthen our team and improve operational efficiency.

25%

#### PRODUCT DEVELOPMENT

Enhance and expand our product line with new innovations.





# **The Byrd Golf**

Introducing: **The Byrd Smart-Gear The Byrd Caddie** 

Where hardware meets AI meets Gamification

# THE PROBLEM IS FAMILIAR



Golf is overpacked, overcomplicated, and undercoached

Players carry too much gear - impacts tempo, posture freedom

Swing feedback is either expensive (coaches) or overwhelming (apps)

Golf tech is fragmented, clunky, or focused solely on the pros



## THE SOLUTION IS NEW



Introducing Smart-Gear & The Byrd Caddie: The first Al-driven golf utility system



Motion sensing belts, Clyps, & gloves



Al-generated swing reports, gear recommendations, and gamification

### PRODUCT OVERVIEW



The Byrd performance stack

#### HARDWARE:

- → Embedded IMU, GPS, Bluetooth, Battery
- → Tracks him motion, spine angle, mobility, gear load
- → Rechargeable, minimalist design

#### **SOFTWARE:**

- → Al-generated Freedom Score<sup>TM</sup>
- → Gear Quiz Loadout recommendation
- → Swing Coaching Report with improvement roadmap

### **GAMIFIED ENGAGEMENT**



#### Golf gets a gameplan

- → Leaderboards for Freedom Score
- → Points for gear use, swing uploads, referrals
- → Badges + monthly gear rewards
- → Sync to shop: higher scores unlock exclusive Byrd product deals

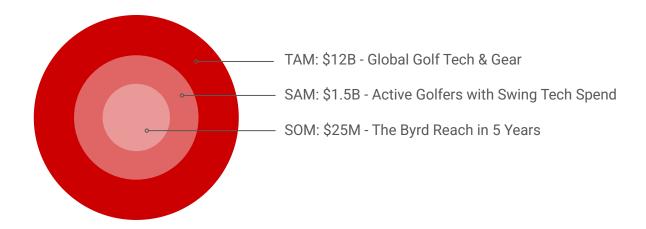


### MARKET OPPORTUNITY



### \$10B+ Golf Gear & Tech Market is Ripe for Disruption

- → \$40M+ recreational golfers worldwide
- → Explosive growth in golf fitness, data, and minimalist trends
- → Untapped market: tech for mid/high-handicappers who want to improve



### **TRACTION & BRAND**



#### Momentum is building

- → The Byrd Golf D2C brand launched with cult following
- → 7.5k customers in funnel (social + email)
- → Voted top 5 products of the year at PGA Show 2024
- → 6 SKUs carried in 40 Scheel's stores nationwide
- → GT Golf Supplies interested in distribution deal

### **BUSINESS MODEL**



#### Hardware + SaaS + Gamified Commerce

- → Hardware: Smart-Gear belt & Clyp bundle (\$149-\$199 retail)
- → App: The Byrd Caddie Pro (\$10/mo or \$99/mo)
- → Commerce Boost: Unlock gear drops, loyalty discounts, exclusive gear

→ Average annual LTV (\$300 - \$400)

# **COMPETITIVE LANDSCAPE**



The Byrd Golf: Pioneering the unified golf experience

Brand	Hardware Type	Swing Feedback	Gamification Features	Lifestyle Integration
WI-10012°	Wristband (Fitness Tracker)	X (No swing analysis)	(Recovery gamification)	X (Fitness-focused)
GARMIN	Watches & Club Sensors	(Swing metrics via TruSwing)	X (Limited gamification)	X (Tech-oriented)
ARCCOS	Club Grip Sensors	(Shot tracking & analytics)	X (No gamification)	X (Data-centric)
BLAST.	Club-Mounted Sensor	(Swing analysis)	X (No gamification)	X (Training tool)
Shot Scope	Club Tags & Watches	(Performance tracking)	X (No gamification)	X (Performance-focused)
BYRD.	Smart Belt & Clyps	(Al-driven swing & posture analysis)	(Points, badges, leaderboards)	(Stylish, minimalist design)

## **GO TO MARKET PLAN**



#### The Byrd Smart-Gear launch strategy

PHASE 1: Beta test no-code version to select group

**PHASE 2**: Pre-orders + VIP access for existing customers

PHASE 3: Collaboration with coaches, fitness influencers, micro-instructors

PHASE 4: Launch on-course Smart-Gear Challenges (gamified demos)

Focused rollout via D2C, golf retail, and B2B golf schools

# **VISION**



#### The Byrd Smart-Gear & Caddie App

Belts and Clyps embedded with discreet, low-power tech modules to analyze swing mechanics, posture, movement, and gear load — no phone in pocket required.

# **CORE COMPONENTS**



Module	Function
Motion Sensor (IMU)	Detects swing tempo, rotation, hip movement, posture shifts
GPS Module	Tracks walking routes, pace, elevation changes
MCU (Microcontroller Unit)	Processes data in real-time and stores or sends it
Connectivity Module (Bluetooth LE or WiFi)	Syncs to the Byrd Caddie app or cloud for analysis
Battery & Power Unit	Rechargeable slim pack, ideally hidden in belt buckle or pouch
Storage (Flash)	Caches swings for later upload (e.g., 20–30 swings offline)

# WHAT IT COULD TRACK



#### **Swing Metrics**

- Hip rotation speed & alignment
- Early extension / sway / balance shifts
- Backswing tempo + downswing acceleration

#### **Posture Awareness**

- Detects slouching, lateral lean, over-rotation
- Prompts for mid-round posture resets

#### **Load & Carry Metrics**

- Measures belt/pouch tension, added gear weight
- Advises when you're carrying too much (minimizing clutter)

#### **Mobility Score**<sup>™</sup>

- Real-time Mobility Index based on your gait + swing range
- Correlates to "Freedom Score" from reports

# **APP SYNC: THE BYRD CADDIE SMART HUB**



#### When users open the Byrd Caddie app (or web portal):

- View swing sessions with smart belt data overlays
- Compare their mobility/swing vs. previous rounds
- Get auto-generated "Freedom Reports" and gear adjustments
- Optionally send swing data to coaches or post to leaderboards

#### **Gamification Layer**

- Earn "Freedom Points" for every logged swing, walk, or gear adjustment
- Compete in weekly swing quality competitions
- Unlock "Byrd Certified" swing badges (e.g., Stable Hips, Free Spine, Posture Pro)
- Sync to the leaderboard without needing a coach or video

# **TECHNICAL FEASIBILITY**



#### Off the shelf components we could use

- Nordic nRF52 or ESP32 MCU with BLE
- Bosch BMI270 IMU sensor
- Ublox GNSS module (tiny GPS)
- Lithium-polymer thin film batteries
- All embedded in a belt buckle, end cap, or magnetic Clyp insert

#### We could work with:

- Wearable OEMs or PCB manufacturers (e.g., Notion, Flex, Particle)
- Firmware devs to manage data collection and battery efficiency
- App devs for the Byrd Caddie mobile interface

# **CONCEPT**



#### The Byrd Freedom Beacon

- A magnetically attachable sensor that snaps to Byrd belts or Clyps.
- Light, removable, and rechargeable. Collects movement data.
- Syncs to Byrd Caddie app for swing/posture insights no full video needed.

# **MVP PATH**



#### **Prototype Phase:**

- Use off-the-shelf IMU boards (like MetaMotionC or Qmedic)
- Pair with a test belt + basic mobile dashboard
- Manually upload swing sessions test feedback loop

#### **Pilot Test:**

- 10-20 testers from your customer list
- Get data refine scoring logic finalize device form factor

#### Launch Model:

- Sell as a **premium add-on** ("Smart Upgrade Kit")
- Bundle with belt + app subscription (\$10-15/mo recurring for advanced reports, tracking, and gamification)

# WHAT MAKES THIS DEFENSIBLE



- Physical + digital lock-in
- Proprietary data layer: "Freedom Score," swing-to-posture mapping
- Gear gamification no one else is doing
- Smart design-first wearable (not a clunky GPS belt or Apple Watch knockoff)

### **DOMAINS**

- → Owned
  - ◆ Smart-Gear.co
  - TheByrdCaddie.com
  - TheByrdSmartGear.com
- → Available
  - smartgear.com (\$15,000
  - smart-gear.com (\$3,700)