

# Solutions for Energy Availability – Al and Beyond

Liquid Piston technology applied to ensuring energy availability

Investor Deck

#### SAFE HARBOR:

EIC has made many forward-looking statements based on current management belief. Forward looking statements involve risk and uncertainty because they relate to future events and circumstances that could cause actual results and developments to differ materially from those expressed or implied by them. Actual results may differ materially from the plans, goals and expectations set forth in such forward-looking statements

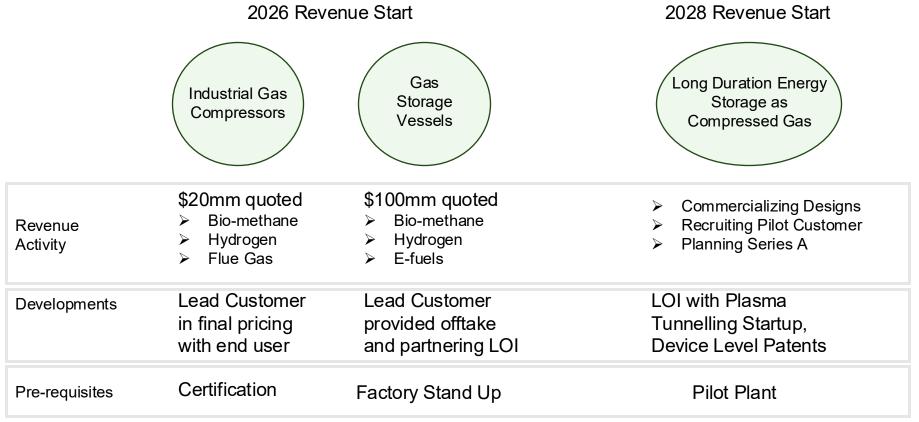


#### EIC Solutions for Energy Availability—AI and Beyond Compressed Gas 15 Patents Grid Scale Storage Long Duration Energy Storage Demand Side Storage 4 + New Patents 2025 \$15B EIC 2035 Revenues Liquid Piston Core Technology Industrial Gas High Pressure Gas Gas storage Vessels Compressors Gas pipelines \$5B EIC 2035 \$11B EIC 2035 Refrigeration Process plant gases Revenues Revenues Fuel Gas Storage Process Gas Storage

# Three Complimentary Revenue Streams



### Multiple Solutions for Energy Availability







#### The Problem

## Energy availability threatens energy security and Al dominance



Electrical Power Demand is Accelerating Rapidly

Digital expansion, electrification, and emerging economies driving demand



Generation and Transmission Lead Times Delaying Projects
5-6 year lead times



Renewable Energy Installed Base Growing Rapidly Cost, availability and cleanliness offset by variability



**Grid Stability Decreasing** 

Demand or environment stressors overwhelm changing grid infrastructure

Energy Storage is Critical to Success



# The Timing Is Now



#### Demand is Skyrocketing

AI, Electrification, Emerging Nations, Climate

#### Solar and Wind Reaching Critical Level

'Duck Curve' Worsening but Low Cost and Job Creation Favorable

#### Grid Resilience Declining

Spinning Reserve Down, Variability Up

#### Energy Storage Scale Must Increase

Weeks, not Hours Needed for 2030

#### All Forms of Energy Required

Renewables and Fossils Need Storage

#### **Localized Generation Critical**

Location Independence and Fast Power Ramp Needed

#### **Battery Energy Storage Challenges**

Scarce Materials, End of Life, Runaway

# Headwinds



#### Climate Change Mindshare Decreasing

US Gov't Policy and Al Focus Distracting Despite Climate Events

#### Policy Uncertainty

Geo-political Volatility



# **EIC Technology Overview**

Instantaneous heat transfer via Liquid Piston provides:

- Highest efficiency compressed gas energy conversion possible
- Longest duration storage at lowest cost

Scale

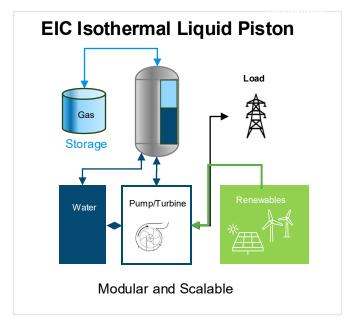
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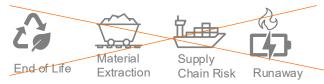
Simple hydro-mechanical technology provides:

- Avoidance of specialty material cost and risk, recycling
- Long life without degradation
- Lighter footprint than battery, pumped hydro or gravity
- Variations of commercially available devices and components

Versatile core equipment provides derivative uses:

- Industrial compression i.e. pipeline or process plant gasses
- Green hydrogen and ammonia production enhancement
- Carbon capture
- Multi-benefit i.e. datacenter cooling and power





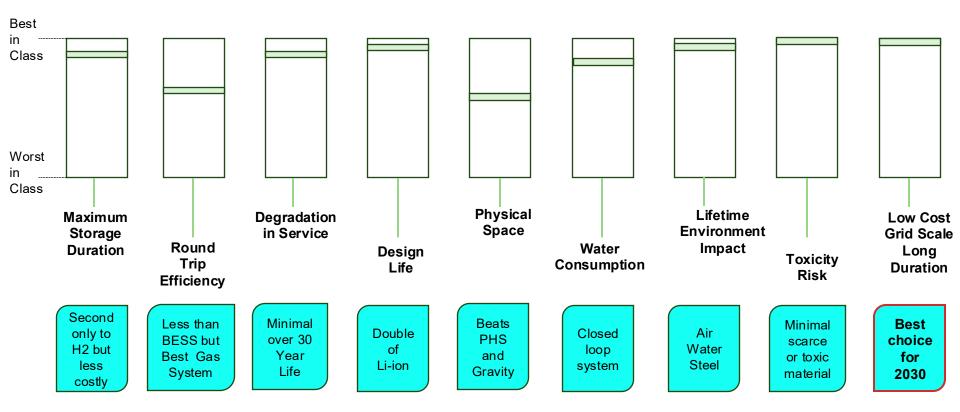
15 Patents

IP Moat

4 + New Patents 2025



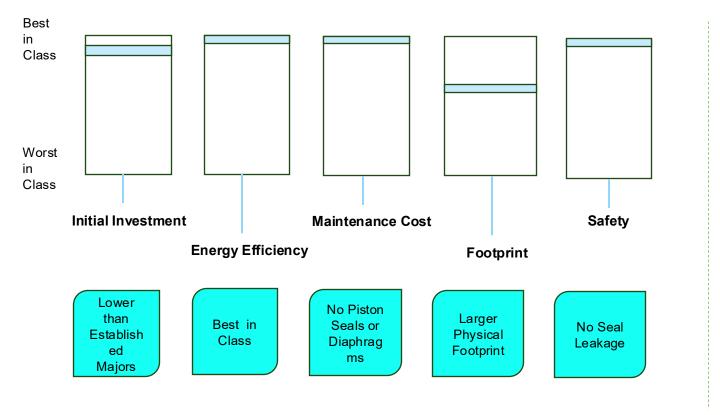
# EIC Energy Storage Vs. Competing ESS

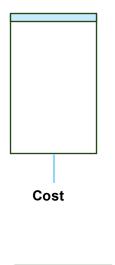




# EIC Compressor Vs. Competition







2/3<sup>rd</sup> Conventional

Lifetime Operational Savings 4x Capex



# Business Model (Compressor and Energy Storage)

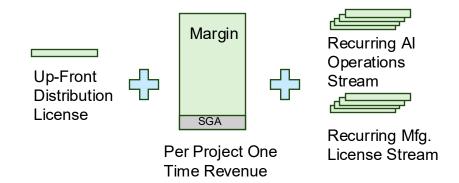
#### Hardware Business with Software ROI



# **Upfront Design Concentration Provides Infinitely re-Deployable Solution**

- Modular Design for any Scale Factory
- Standard Building Blocks Avoid Intensive Project Design
- Highly Automatable and High-Volume Suitable Designs to Leverage Existing Global Capacity
- Asset-lite Model Licensing Design and Process to Value-Chain Partners Avoiding Most Equipment and Working Capital Tie-up
- Multiple and Diverse Revenue Streams

#### Revenue Stack

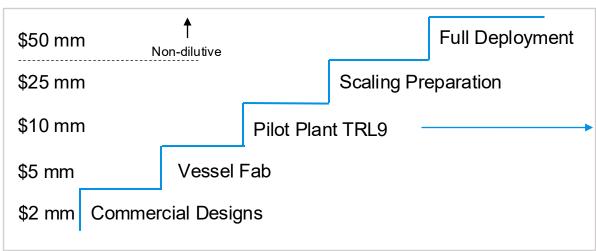




# **Development Status**

#### Investment to Date

- \$5mm founders, execs, SAFEs
- Fragmented Cap Table
- Recent Investments in In-House Engineering and R&D Center Producing Fast Learning Cycles
- Focus Shift to Commercialization



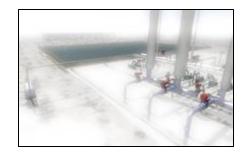
# EIC Bangalore R&D Center Devices and Certification





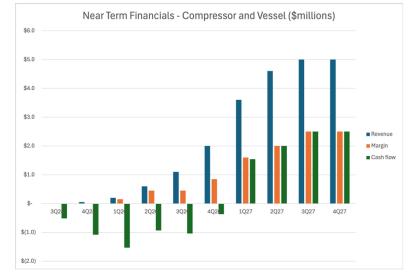
### **Investor Return**

- 1. Design Commercialization Seed Round ~\$2mm
- 2. Vessel fabrication equipment~\$5mm (Debt + Equity)
- 3. Demo plant Energy Storage Series A~\$10mm

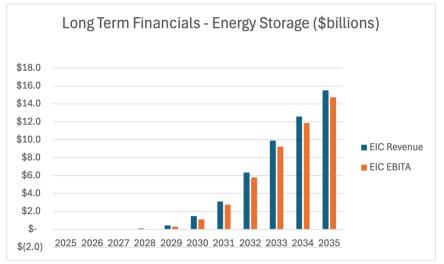


4. Series B Final Dilutive Investment~\$25mm

Note: Compressor and Energy Storage are licensing models, Vessel fabrication is traditional



Near Term



Long Term



#### Team



**Exec Team** 

#### **Mark Weathers**

CEO

Experienced Operations Leader, GE, Honeywell, Small Business Owner



#### **Sastry Bhamidipati**

Sr Vice President - Engineering EIC Labs

Former CTO @ GE JV in Power Sector, Senior technocommercial roles @ Baker Hughes and Applied Materials



#### **Scott Cisel**

Sr. VP – Business Development Former Chair/CEO, Ameren Illinois, Strategy advisor and board member at First Banker Trust



#### Raja Ratnam

Managing Director (Australia)
Experienced Energy Executive, ALSTOM Power, Aurecon,
Worley, Projects Services International



#### Vikram Kaul

Sr. VP - Technology Licensing
Experienced executive business leader at NIIT, Mindtree and
Bristlecone. Advisor Univ of Texas

# Execs and Advisors Cumulative Experience Approaching **700** Years

#### Technical Advisors and Staff

- 12 Technical Experts
- 20 Engineering Degrees
- 6 Doctoral Degrees
- 4 Entrepreneurs

#### Board and External Advisors

- 3 Board Members
- 6 External Advisors
- Average 30 years of executive experience



### **Thank You**

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#### **EIC Solutions**

#### **Energy Storage System**

- Convert excess electricity into compressed gas energy
- Generate electricity from stored gas energy
- 68% round trip efficiency
- Storage duration from days to months
- Power from microgrid to utility scale
- Low impact materials
- Cost parity to fossil fuel

The Product:
Liquid Piston
Isothermal Gas
Compression
and Expansion
.Efficiency
.Duration

#### **Industrial Gas Compressor**

- 20-50% energy use reduction
- Cost advantage for high pressure compression
- Reduced maintenance and robust seal-less operation
- Lowest cost high pressure stationary gas storage vessels via JV

Approaches Theoretical Maximum Efficiency



### **EIC Solutions**

#### **Energy Storage Applications**

#### **Compressor Applications**



Supply Increase Solutions Compressed Gas Energy Storage

- Giga-Scale Compressed Air Energy Storage
- Mega-Scale Multi-Day Energy Storage

Round-the-clock Renewable Energy Curtailment Avoidance Lowest Cost, Cleanest Energy Local Generation and Storage Spinning Reserve

Demand Decrease Solutions



# Compressed Gas Energy Storage

- Time shifting via energy storage
- Decoupled data center cooling

Peak Charge Avoidance
Demand Abatement Requests
Off-Grid Data Center Cooling

E-Fuel Production Enhancement

- Liquid Piston Gas Compressors
- Big-Ton Storage Vessel (JV)

The Product:
Liquid Piston
Isothermal Gas

Compression and Expansion

.Efficiency .Duration Green Hydrogen Green Ammonia Bio-methane Waste to Energy

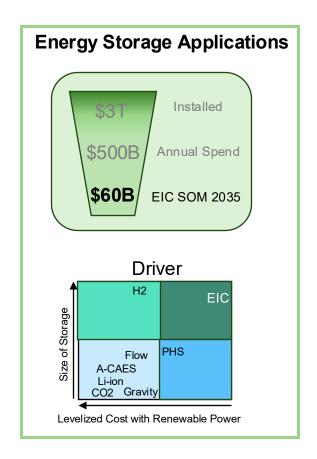
Industrial Compression Energy Reduction

Liquid Piston Gas Compressors

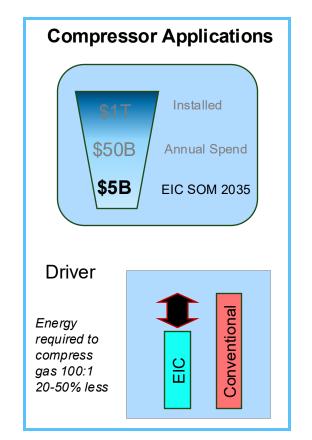
Refrigeration
Gas Pipeline Pressure
Gas storage Compression
Chemical Process Compression



### Market Size



The Product:
Liquid Piston
Isothermal Gas
Compression
and Expansion
.Efficiency
.Duration





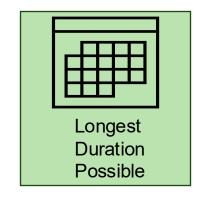
# **Investment Opportunities Detail**

		<b></b>	New Energy FSC TECH		
Obtainable Market Size	\$60B \$5B (\$500B SAM) + (\$50B SAM)	\$60B (\$500B SAM)	\$11B (\$35B total mkt)		
Investment Opportunity	\$2mm Design Commercialization	\$10mm Pilot Plant Series A	\$5mm Manufacturing Plant		
Investment Vehicle	SAFE \$100mm Cap 80% Discount	SAFE \$100mm Cap 80% Discount	Direct Investment in Joint Venture		
Resultant Equity	1% Plus Discount	10% Plus Discount	10%		
Use of Funds	Value Engineering and Operating Software for Commercial Deployment	Build and Operate 1 MW 10 Hour Pilot Plant	Equip and Operate Vessel Mfg. Plant		
Expected Results	Readiness for 1MW Pilot Plant	TRL9 in 18-24 Months	Production Line 18-24 Months		
Use Cases	Microgrid, Datacenter, Solar or Wind Farm, Grid Storage	Pipelines, Refrigeration, H2 Refueling, E-Fuel Production	Hydrogen Storage, E-Fuels, Compressed Air		

### The Solutions



# Iso-Thermal Compression and Expansion of Gas Enables Storage Efficiency and Duration



#### Low Cost 24 Hour Renewable Power

Firm dispatchable zero
carbon energy
at grid scale for partial or full
load power



#### Time Shifting

Peak charge avoidance, demand abatement revenue



#### Local Generation

Avoid Buildout and Congestion



#### Reduced Curtailment

Store and Redeploy



#### Reduced Risk

Less Operational and Supply Chain Risk

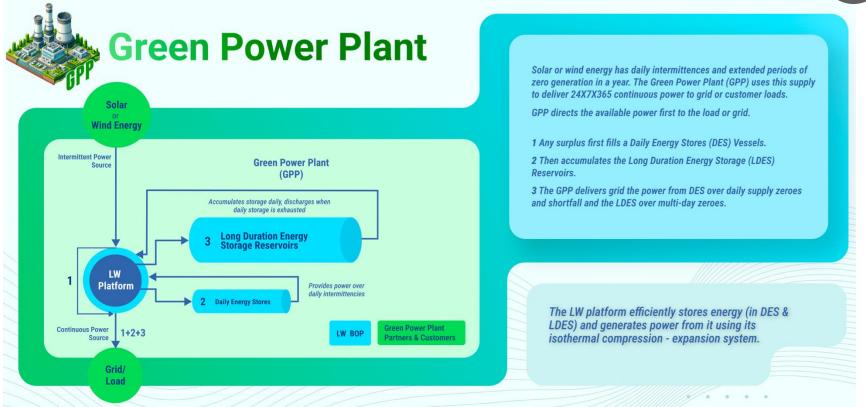






# Applications - Green Electricity







# Applications - Green H2 and Ammonia



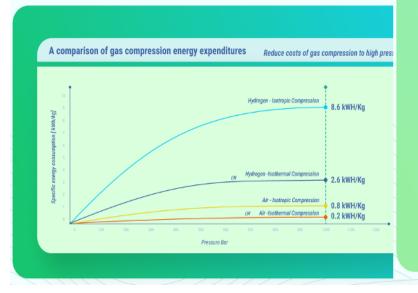
High capacity factor & efficiency → low cost of H2/NH3

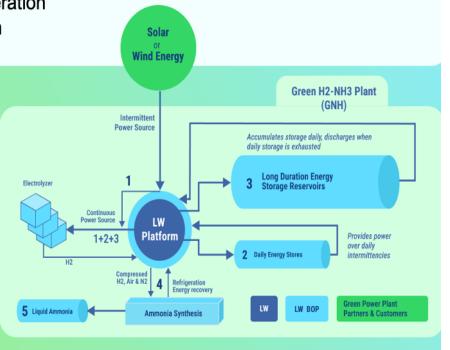
- continuous green power, 24X7 electrolyzer operation

- Low costs of gas compression and refrigeration

24X7 ammonia synthesis

Higher ammonia yield







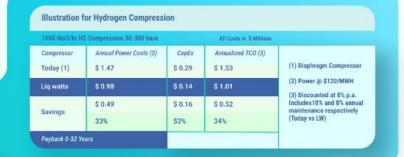


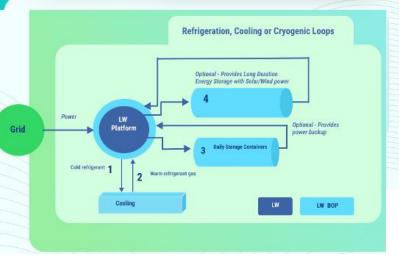
# Applications - Industrial gas compression and HVAC



Replace deployed equipment to recover investment in 2 years from annual power savings

ltem	Systems today	LW system
Power use (KW/TR)	0.47	0.25
CapEx (\$/TR)	\$2500-\$4000	
Annual Power Costs (\$/TR-year) @ \$80/ MWH	\$329	\$175
Cost of upgrades like power backup or direct use of renewable power	High	Low









### **Datacenter Solution Suite**

# 24 Hour Renewable Power

Firm dispatchable zero carbon energy at grid scale for partial or full DC power



Eliminate diesel gensets



#### Time Shifting

Peak charge avoidance, demand abatement premiums



#### Local Generation

Avoid Buildout Cost and Time



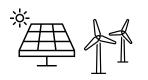
# Datacenter Cooling

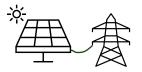
Lower PUE, reduce water loss, de-couple cooling load from critical load





# Renewable Energy Data Centers













Type Meter Variable
Solar or Wind

PPA or Matching Variable Solar or Wind

Steady Nuclear or Geothermal

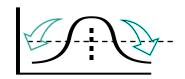
Semi-variable Hydropower or Ocean Fuel Cell or E-fuel Genset

Example

Moha DC Dubai Google DC Mesa Arizona Amazon DC Susquehanna PA, Meta DC (TBD)

Green Mtn DC SVG-Renesoy Microsoft Plug Power Trials

EIC Solution Hourly to Weekly Storage



Avoid Peakers and Run at Higher Capacity Factor



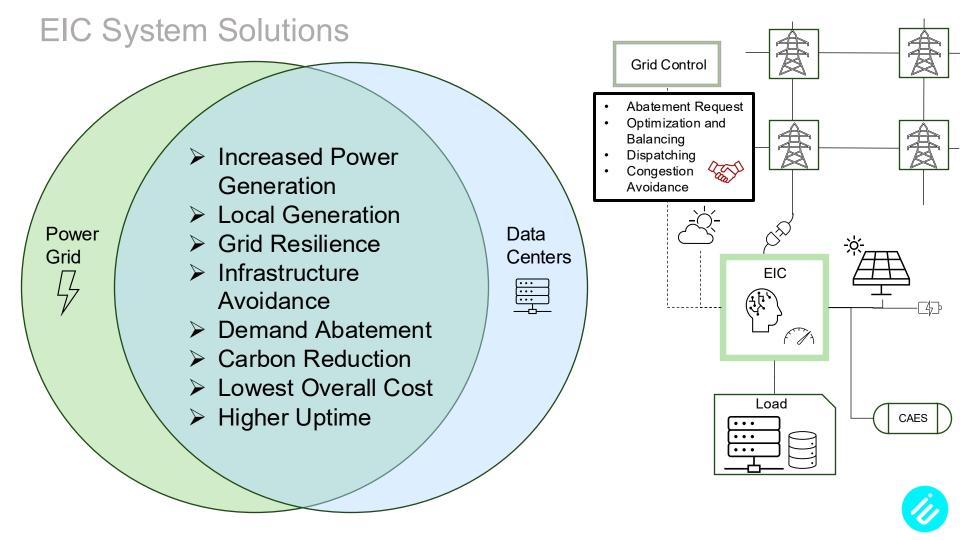
Seasonal Storage



Gas Compression and Storage







### **Use Case Economics**

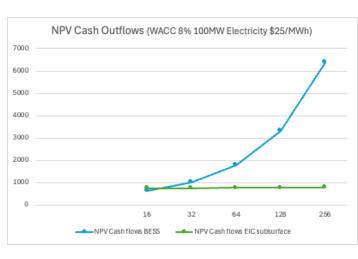
# Example 1: **100MW Datacenter Grid Connected**10 hours daily peak avoidance or Demand Abatement Request 22 hours backup power

	EIC	Battery
Capital	\$767 mm	\$1019 mm (Present Value of 2 batteries and recycle cost)
Opex	\$8 mm/yr	\$6 mm/yr
LCOE premium	\$.053/KWh	\$.078/ KWh

# Example 2: **100MW Datacenter Solar Behind The Meter** 16 hours nightly power from storage 84 hours backup power

	EIC	Battery
Capital	\$770 mm	\$2654 mm (Present Value of 2 batteries and recycle cost)
Opex	\$8 mm/yr	\$19 mm/yr
LCOE premium	\$.053/KWh	\$.244/ KWh

#### Subsurface I-CAES vs Li-ion

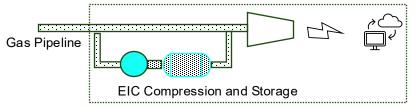




# Datacenter Solutions with Partner Supported Alternative Fuels

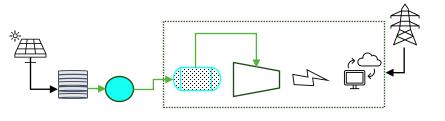
**1.** Storing natural gas at point of generation to avoid pipeline constraints during peak

Peak load cannot be supported by NG pipeline flow rate, bank NG for local generation or for backup instead of diesel



3. On-site hydrogen generation for backup

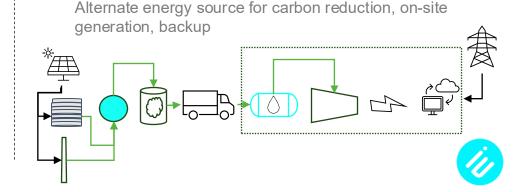
Alternate energy source for carbon reduction, on-site generation, backup



**2.** Remote gaseous e-fuel (e.g. Bio-Methane from waste) with on-site storage and generation

Alternate energy source for carbon reduction, peak load support, demand abatement, backup power

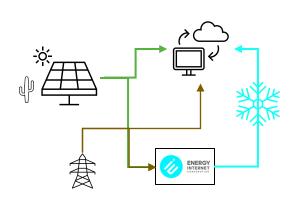
**4.** Remote liquid e-fuel (eg. Green Ammonia) with onsite storage and generation



# **Datacenter Cooling Solutions**

# 1. Small DC Standalone Refrigeration Cooling

Higher PUE, Location Flexibility



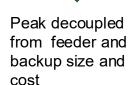
### 2. Large or HyperScale Refrigeration Cooling Lower PUE, Lower Feeder and Backup Infrastructure Daily/Seasonal Refrigeration Boost Peak drives feeder and backup size Base Cooling Load and cost Critical Load

Daily/Seasonal EIC

Refrigeration Boost

Critical Load

Base Cooling Load





# Intellectual Property

AttorneyRef	Title	Status	ApplicationNum	FilingDate	PublicationNum	PatentNum	Issue Date
EIC-001	ENERGY MANAGEMENT WITH MULTIPLE PRESSURIZED STORAGE ELEMENTS	Issued	16/118,886	8/31/2018	20190064757	10725441	7/28/2020
EIC-002	MODULARIZED ENERGY MANAGEMENT USING POOLING	Issued	16/377,511	4/8/2019	20190235457	11392100	7/19/2022
EIC-003	ENERGY STORAGE AND MANAGEMENT USING PUMPING	Issued	16/378,243	4/8/2019	20190234305	10947899	3/16/2021
EIC-004	POWER MANAGEMENT ACROSS POINT OF SOURCE TO POINT OF LOAD	Issued	16/423,245	5/28/2019	20190280483	10998727	5/4/2021
EIC-011	DESALINATION USING PRESSURE VESSELS	Issued	17/072,061	10/16/2020	20210032129	11261107	3/1/2022
EIC-011C1	LIQUID PURIFICATION WITH PRESSURE VESSELS	Issued	17/681,889	2/28/2022	20220274854	12157685	12/3/2024
EIC-012	CONTROLLED LIQUEFACTION AND ENERGY MANAGEMENT	Issued	17/184,644	2/25/2021	20210180860	11566839	1/31/2023
EIC-013	ENERGY TRANSFER USING HIGH-PRESSURE VESSEL	Issued	17/351,523	6/18/2021	20210313835	12155205	11/26/2024
EIC-014	CONTROLLED REFRIGERATION AND LIQUEFACTION USING COMPATIBLE MATERIALS FOR ENERGY MANAGEMENT	Issued	17/366,142	7/2/2021	20210333029	11906224	2/20/2024
EIC-023	SOFT WARE-DEFINED MODULAR ENERGY SYSTEM DESIGN AND OPERATION	Published	17/980,600	11/4/2022	20230054705		
EIC-024	ENERGY STORAGE WITH COMPRESSED GAS USING HYDRAULIC TRANSFORMERS	Pending	19/039,873	1/29/2025			
EIC-024W	ENERGY STORAGE WITH COMPRESSED GAS USING HYDRAULIC TRANSFORMERS	Pending	PCT/US25/13488	1/29/2025			
EIC-026P	ENERGY TRANSFER WITH A LIQUID GAS SYSTEM WITH INCOMPATIBLE LIQUIDS AND GASES	Pending	63/645,306	5/10/2024			
EIC-027Q	MONOLITHIC MANIFOLD JOINING USING INTEGRATED CASTING	Pending	63/698,590	9/25/2024			

15 Patents

4 + New Patents 2025



Competitive Landscape					e Big				
At Grid Levels	Max Duration	Levelized Total Cost	Life	Enviro- Impact	bbroty for the property of the				
EIC I-CAES	$\overline{\checkmark}$	$\overline{\checkmark}$	<b>✓</b>	$\overline{\mathbf{A}}$	\$/Energy with Renewable Power				
Li-ion Battery	X	X	X	X	Scarce Material, End of Life Impact, Degradation, Lifespan				
Flow Battery	X	X	X	X	Scarce Material, End of Life Impact, Degradation, Footprint				
Pumped Hydro	×	$\checkmark$	<b>✓</b>	X	Footprint, Geography, Water				
Gravity	X	X	<b>✓</b>	$\checkmark$	Scalability, Footprint				
Carbon	<b>Y</b>	Y		X	O and a late of the second of				

Scalability, Footprint Dioxide Hydrogen Cost, Scarce Material, Life A-CAES Scalability,

**Duration**