

BIB TECHNOLOGIES

•BUSINESS•IN•A•BOX•

BUILDING MOBILE RETAIL SOLUTIONS SINCE 2019.

WE'RE ON A MISSION TO CREATE NEW WAYS FOR BUSINESSES TO
CONNECT WITH CONSUMERS THROUGH SUSTAINABLE MOBILE PLATFORMS.

FRO

WORLD'S FIRST SELF-SERVING EV
FOOD TRUCK FOUNDED IN 2019
SERVING LOS ANGELES DAILY.

AUTOMATO

WORLD'S FIRST MOBILE IOT LOCKER
SYSTEM UNVEILED AT CES 2022. WORK
WITH GLOBAL BRANDS.

INTRODUCING

BARCART

WORLD'S FIRST LEGAL ALCOHOL
MARKETPLACE WITH AGE AND ID
VERIFICATION EV MOBILE PLATFORM.



FRO V1

2019



DELIVERATOR

2020



AUTOMATO

2022



FRO 2

2023



ELEVADO
AUTOMATO

2024



EV COLD STORAGE

2024



TAP TRUCK CONCEPT

2025

AN INVITATION TO INVEST IN OUR REVENUE GENERATING BUSINESSES WITH MULTIPLE INDUSTRY VERTICAL APPLICATIONS.

WE ARE SCALING UP OPERATIONS IN FRO AND HIGHER MARGIN BARGART BUSINESS.

\$19M+ RECURRING REVENUE BY 2027!

ANNUAL REVENUE TODAY

\$200K/FRO VEHICLE

ANNUAL REVENUE BY 2027

(NEW HIGHER MARGIN BUSINESS) BARGART

\$7.5M+ ONE-TIME REVENUE*

\$13.5M+ ANNUAL RECURRING REVENUE BY 2027*

\$7,500,000 = ONE TIME HARDWARE SALES 150 BARGARTS (\$50K MARGINS)*

\$13,500,000 = 18% OF GROSS SALES PART OF RECURRING PLATFORM FEES*

FRO FRANCHISE BUSINESS

\$5.2M+ ONE-TIME REVENUE*

\$5.5M+ ANNUAL RECURRING REVENUE*

\$5,250,000 = ONE TIME HARDWARE SALES 150 FRO (\$35K MARGINS) *

\$1,050,000 = 3.5% OF GROSS SALES FRANCHISE FEE*

\$4,500,000 = 15% FOR BRANDED PRODUCT INGREDIENTS*

* THE FINANCIAL PROJECTIONS SHOWN ARE FORWARD-LOOKING STATEMENTS BASED ON CURRENT ASSUMPTIONS AND ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ACTUAL RESULTS MAY DIFFER MATERIALLY, AND NO REPRESENTATION OR WARRANTY IS MADE REGARDING THE ACHIEVEMENT OF THESE PROJECTIONS.

NEW PRODUCT



NEW PRODUCT

BARCART

THE WORLD'S FIRST MOBILE - AUTONOMOUS FOOD AND BEVERAGE PLATFORM.

Self-powered. Self-Service, ID/Age-verified Commerce; A Plug-and-play multi-industry F&B Solution for almost any venue! BARCART **Projected Gross Revenues: \$20,000,000+ Annually by 2027!**

PROBLEM

HOSPITALITY IS BOTTLENECKED

TRADITIONAL ALCOHOL SERVICE IS
OUTDATED AND INEFFICIENT.

Food and Beverage (F&B) Long lines, short service windows, and high labor costs kill margins. Even today, most AI marketplaces are under-delivering — they still require full time staff.

Venues don't need more bartenders or checkout assistance. They need infrastructure that creates compliant, self-service capabilities and virtual consumption controls with end-to-end remote management support.

\$5.85B

**ANNUALLY GOLF LOST
REVENUE EXAMPLE**

**\$150K -
250K+**

**TRADITIONAL BAR
CONSTRUCTION EXAMPLE
(MINIMUM 6 MONTHS TO
LAUNCH LEGALLY)**



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THE SOLUTION

BARCART = SELF-SERVICE F&B INFRASTRUCTURE

MOBILE & SOLAR-POWERED

Mobile, solar-powered, plug-and-play vending designed for any hospitality environment

AGE/FACIAL VERIFICATION

Compliant with ABC laws through advanced verification technology

CUSTOM SOLUTIONS

Customizable branding, live data dashboards, and full compliance built in

FRictionLESS PAYMENTS

Tap-to-pay + RFID/fridge tracking for accurate, frictionless sales

RAPID DEPLOYMENT

Deployable in <24 hours, profitable on day one



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WE'RE THE PLATFORM, NOT THE BAR

PLATFORM BUSINESS MODEL



Think Toast meets Uber Eats — but for automated, on-location F&B infrastructure.



VENUE-OWNED ALCOHOL

BARcart doesn't sell alcohol — venues do.



COMPLETE TECH BACKBONE

BARcart powers the full tech backbone: ID verification, payments, compliance, vending automation, real-time data.



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FUTURE USE CASES



GOLF COURSES

Example: Beverage cart is broken and is under-serving over 61.2 Million customers annually.

RESORTS

Example: Rooftops, pools, meeting spaces. No bar buildout needed to serve the surging 1.8 Billion annual guests.

STADIUMS

Example: Annual Live Sports Event Attendee
Example - 145 Million annual attendees.
Dramatic need to scale and serve F&B where people surge.

FESTIVALS

Example: A single 2 weekend event = \$115M F&B Sales.
Lease Model = \$1M
BIB Technologies Revenue!

AIRPORTS

Example: Compact, high inventory mobile BARcart revenue units to serve over 1.4 Billion Annual travelers.

THEME PARKS

Example: Thousands of global venues serving over 410.6 Million annual visitors - A need for more efficient, faster service!



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GLOBAL MARKET SIZE EXAMPLES

GOLF COURSES

38,864 Globally

STADIUMS

2,282+ Global venues
with 10,000+ Seats;
one partner =
hundreds BARcart



HOTELS

810,000 Globally

FESTIVALS

Over 2,687 Global Music
Festivals = Millions in
annual BARcart lease
income potential!



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\$28B

\$11.5B

\$5M

TAM

\$ 28.0 - \$38.6B Projected Gross Rev.
38,864 Global Golf Courses

SAM (1% OF MARKET)

\$ 11.5 - 15.9B Projected Gross Rev.
15,963 U.S. Golf Courses

SOM (5 PILOT LOCATIONS)

(Pilot on Private and Public Courses)
\$5M Projected Gross Rev.
\$115.2 - \$160M Projected Gross Rev.
Year One 150 Targeted U.S. Golf Courses



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HIGH MARGIN BUSINESS MODEL



\$1000

Activation
Fee



18%

Platform
fee



36 MO

Term
commitment



\$0.99

Age verification fee
(paid by customer per
transaction)

INTERNAL POS SYSTEM

BIB controls
transactions and
automates weekly
payouts

\$10,000

Early termination
fee

FLEXIBLE PAYOUTS

Custom schedules
for high volume
clients

ADVANCE CASH

Purchase options



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CAPITAL ASSET LEASE BACK

BIB TECHNOLOGIES INTERNAL FINANCING STRUCTURE (PER UNIT)

PHASE 1 (YEARS 1-3)

- Build Cost: \$50,000
- Equity: \$10,000 Total
 - \$5000 Own (includes \$1000 operator activation fee)
- Tax Credit to Lessor: \$7,500
- Amount Financed \$32,500
- APR: 5.99% over 36 month

PHASE 2 (MONTH 36)

- Operator Buyout \$5,000
- Lessor Buyout Option via Lessor claims tax credit
- BIB Retains Unit via claims \$4,500 tax credit

PER-UNIT-PROFIT MATH

- Break-even \$33/day
- At \$100 in daily sales:
 - 18% platform fee \$18
 - 10 transactions @ \$9.90 (99 cent customer fee)
- \$10,000 Cancellation Fee (protects downside)

PERFORMANCE UPSIDE

- At full utilization, for example \$3000 daily sales, BARcart can generate \$720,000 - \$1M in annual gross revenue (20-30 active days/mo)
- BIB earns \$2,150-\$3,000 per \$10,000 in sales
- This is not just a bar - it's a scalable, self-powered revenue-generating asset.
- A true turnkey, million-dollar retail tool.



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PATENTED PLATFORM. PROTECTED MOAT.

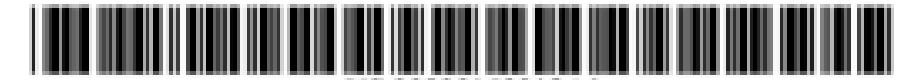
Our issued patent covers mobile vending + temperature-controlled automation.

Our CIP filing (2024) expands IP to include:

- VisionGrid AI: Camera-based tracking system
- Remote unlock + flow monitoring
- ID + facial verification vending
- Multi-location user access via digital wallet

Filed May 2019 → Issued Sept 2022 → CIP filed Q1 2024

United States Patent Application Publication



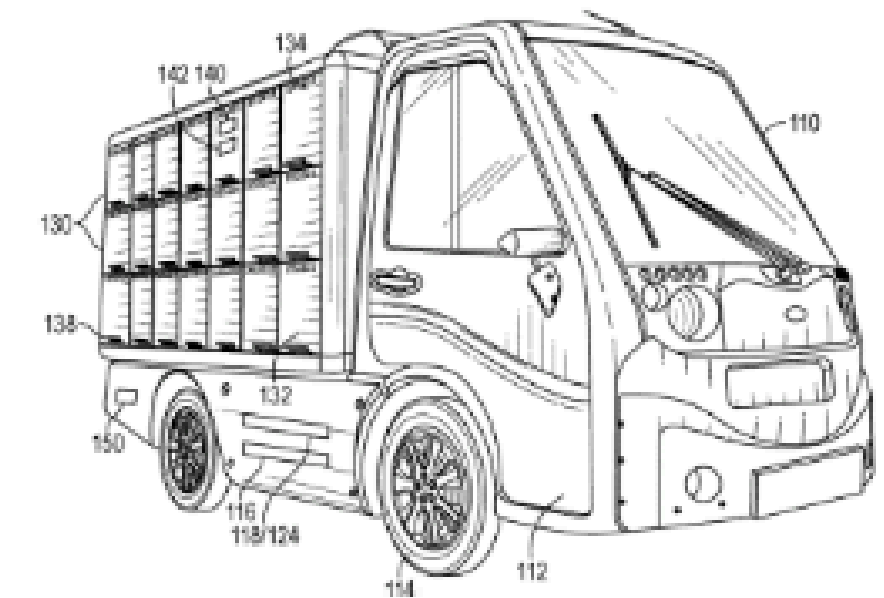
US 20220153312A1

MOBILE TRANSPORT SYSTEM AND METHOD FOR DELIVERING ITEMS AND SERVICES

Allowed Patent Application
No.: US 17/530,384

ABSTRACT

An apparatus and method for a mobile transport for delivering temperature-controlled contents includes a plurality of compartments coupled to a vehicle body where each compartment includes an interior space and a front panel defining a wall of the interior space. Each front panel is operable to open and reveal the interior space of its compartment in response to a predetermined condition. A temperature controller is configured to individually control a temperature setting within at least one of the plurality of compartments, and a germicidal controller is configured to provide a germicide to the interior space of each of the plurality of compartments. In operation, the mobile transport receives an order signal to pick up an item from a source, the order signal including the pickup location information, customer identification information, and delivery location information. After the item has been placed in the interior space of a compartment, the temperature controller sets the temperature setting for that compartment according to a type of the item. After arriving at the delivery location, the front panel of the compartment is opened in response to receiving an open request signal satisfying the predetermined condition, the open request signal including information relating to the customer identification information.



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TRACTION, PILOTS, STRATEGIC ROADMAP

1

MULTI-LOCATION PILOT 2025 (GOLF + HOTEL + CONVENTION)

Established partnership with major hospitality brand

2

MINIMUM 5 UNITS READY TO BUILD

Production-ready hardware prepared for deployment - 100+ Base EV Units in inventory

3

IN TALKS WITH MULTIPLE HOSPITALITY/LICENSED VENUE MANAGEMENT

Engaging partners for 2025/2026 Initiatives

4

PILOT CUSTOMERS

Strategic expansion into high-volume event spaces



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THE ASK



RAISING \$1M VELOCITY SAFE UP TO \$5M IN FOUR PHASES

30% discount (phase 1), no cap, no interest with a \$50K min upto 500k investment.

FUNDS 50 UNITS (UNDER OUR LEASE BACK MODEL)

Across golf, hotels, and festivals and more!

FULL DEPLOYMENT

Across 2025/2027

SCALE BARCART

Into the first plug-and-play hospitality OS



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BIB TECHNOLOGIES DASHBOARD



[Link to Executive Summary](#)



[Link to Industry Trends Report](#)



[Link to Pro Rata Rights](#)



[Link to SAFE Note](#)



[Link to Form D](#)

TO REQUEST DOCUMENTS, USE EMAIL BELOW.



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EXPERIENCED LEADERSHIP TEAM

DELOSS PICKETT

Founder & CEO



Former Tesla Powerwall & Solar Roof advisory
Sold Beverly Hills Exotic Motors, then built the first permitted EV food truck in the U.S., Founder of BIB Technologies – creator of FRO, AUTOMATO, GolfMart, and BARcart.

NANAVATI LOW

CoFounder & COO



Ex-Red Bull R&D & SpaceX engineer. Helped scale Aipoly (V7Labs) to \$ 3 M+ VC raise for AI-powered autonomous retail. Leads operations, product + hardware systems at BIB.

JOHN TRAN

Software Lead



Former Amazon Alexa & LLM team engineer. Built and shipped features that drove \$ 1.5 M+ in incremental profit. Now building VisionGrid AI for autonomous vending.

STEPHEN HOLDERMAN

President



35+ years scaling F&B brands across 200+ locations. Led Marriott's first mobile tap + ID verification rollout while at PayRange. Now spearheading BARcart's national expansion and new hospitality deployment talks.



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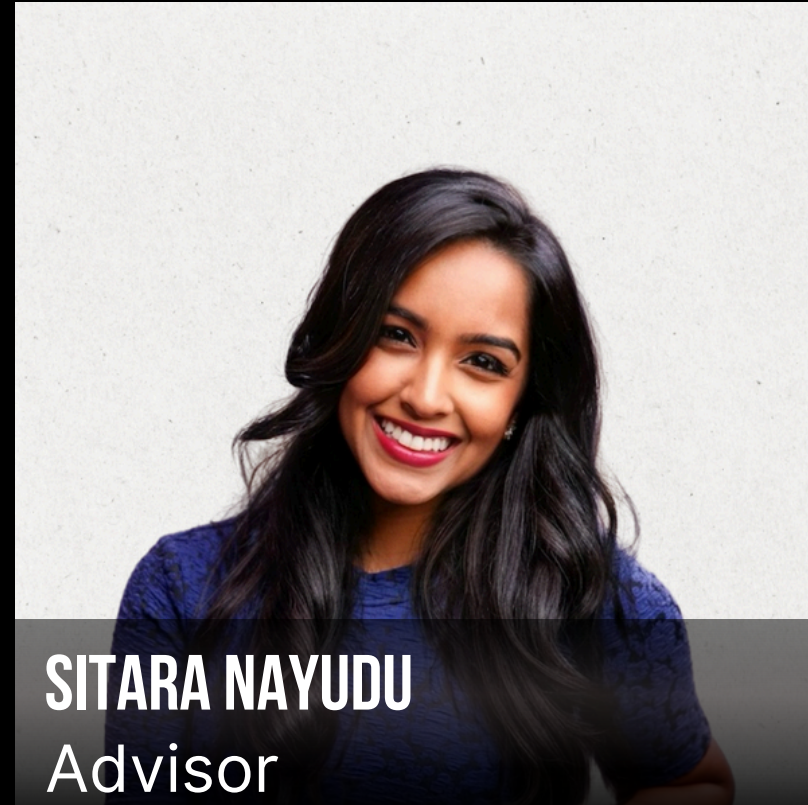
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EXPERIENCED LEADERSHIP TEAM



KEN HERRERA
Sales Lead

Former Pitney Bowes exec who led parcel & locker innovation across U.S. campuses, malls, stadiums & corporate sites. Drives site placement strategy and sales ops across BIB Technologies' footprint.



SITARA NAYUDU
Advisor

Former Ring Product Lead through Amazon's \$1.2B acquisition. Hardware + AI expert at Meta. Led Amazon's device accessibility initiatives. Specializes in scaling early-stage platforms with voice & vision UX.



KEITH AM DAHL
Advisor

25+ years in unattended retail tech. Inventor of 20+ patents in kiosks, lockers, and secure vending. Products installed in airports, theme parks, ski resorts & shopping centers globally.



STEVE FACTOR
Solar + ESS , EV Lead

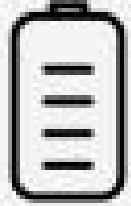
Founding team member — built BIB's power systems from day one. First 10 hires at SolarCity. Early Tesla energy team. Led Supercharger + Powerwall deployment. Investor, engineer, and absolute EV badass.



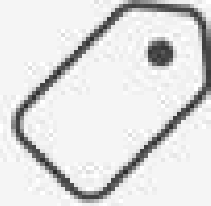
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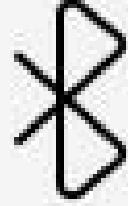
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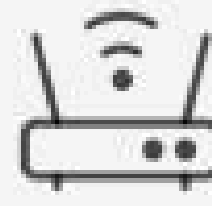
Self Charging



eCommerce
Integrations



Smart IoT Lockers



5G Wifi Onboard



Inventory
Management



Insured



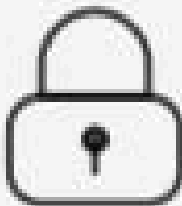
Temperature
Controlled



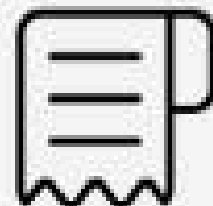
Ongoing
Maintenance



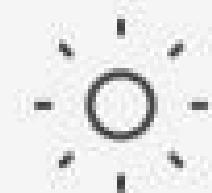
24/7 Monitoring



Safety and



Permits



Solar Powered

THE **SELF-SERVE** FUTURE OF FOOD & BEVERAGE STARTS HERE!

✉ TEAM@EVBIB.COM

☎ 310-775-7496

THE APPENDIX



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THE FRO TRUCK

WORLD'S FIRST SELF POWERED FOOD TRUCK



MUSEUMS



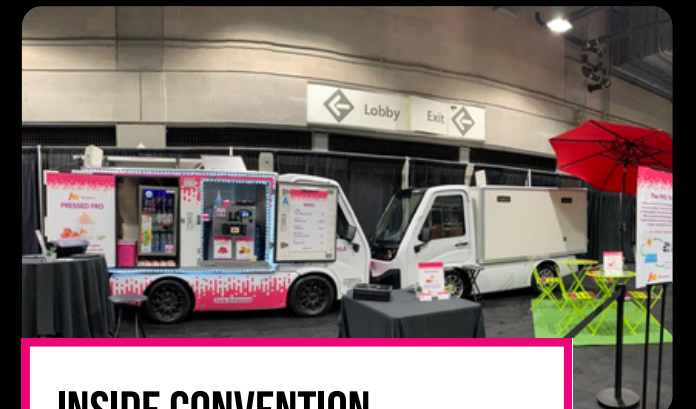
SCHOOLS



BEACHES



PARKING LOTS



INSIDE CONVENTION



AUTOMATO — AUTONOMOUS PICKUP LOCKER ON WHEELS

1. SCAN & SHOP

User scans QR → loads digital storefront instantly

2. PAY INSTANTLY

Apple Pay, Google Pay, or credit card — no app required.

3. WALK-UP PICKUP

Auto-locker opens on arrival via code or wallet tap.

SPOTLIGHT LOCATIONS

