

KareFusion ai

Transforming Global
Healthcare Communication
with Multilingual
Administrative and Clinical
AI Agents



Core Concept

Create multilingual administrative & clinical AI agents for healthcare to make operations faster, smarter with low cost to the remotest parts of the world



Cost Analysis



Several Studies have found administrative inefficiencies cost healthcare systems over 400 billion USD annually



Clinicians spend 40-60% of their time in non-clinical tasks



Language barriers also limit care quality patient trust in diverse populations



Market Opportunity



Global healthcare AI market projected at 180–200 billion USD by 2030 with CAGR of 30%–50% by mid 2030's



The addressable segment in multilingual administration and operations exceeds 75 billion USD with healthcare ~2% - 5%



Strong demand across the globe North America, Europe, Middle East, Latin America, Asia-Pacific and Africa



Business Model



Enterprise SaaS with tiered AI usage and service integration fees



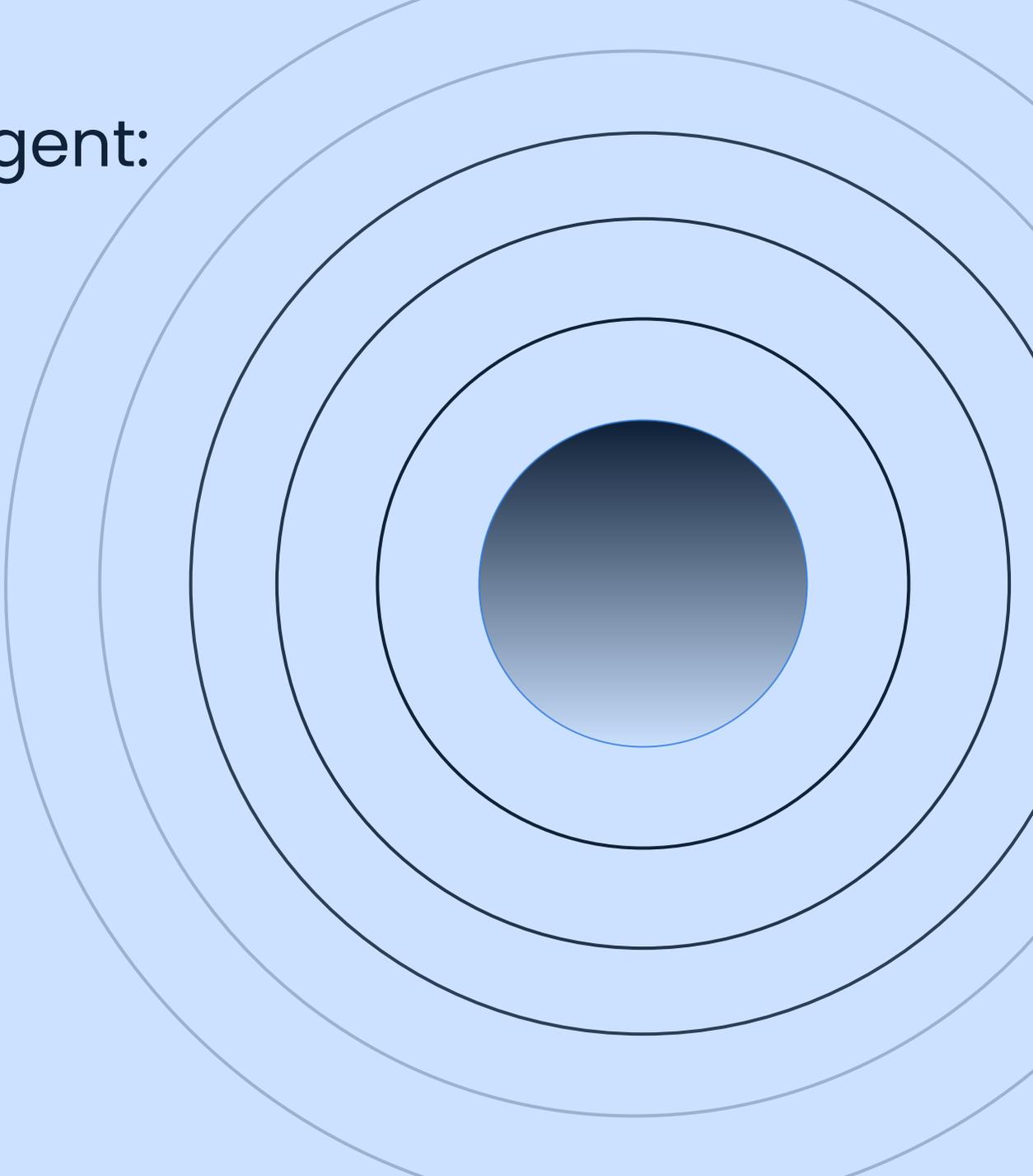
Recurring revenue through subscription renewals and language expansion add-ons and White labeling



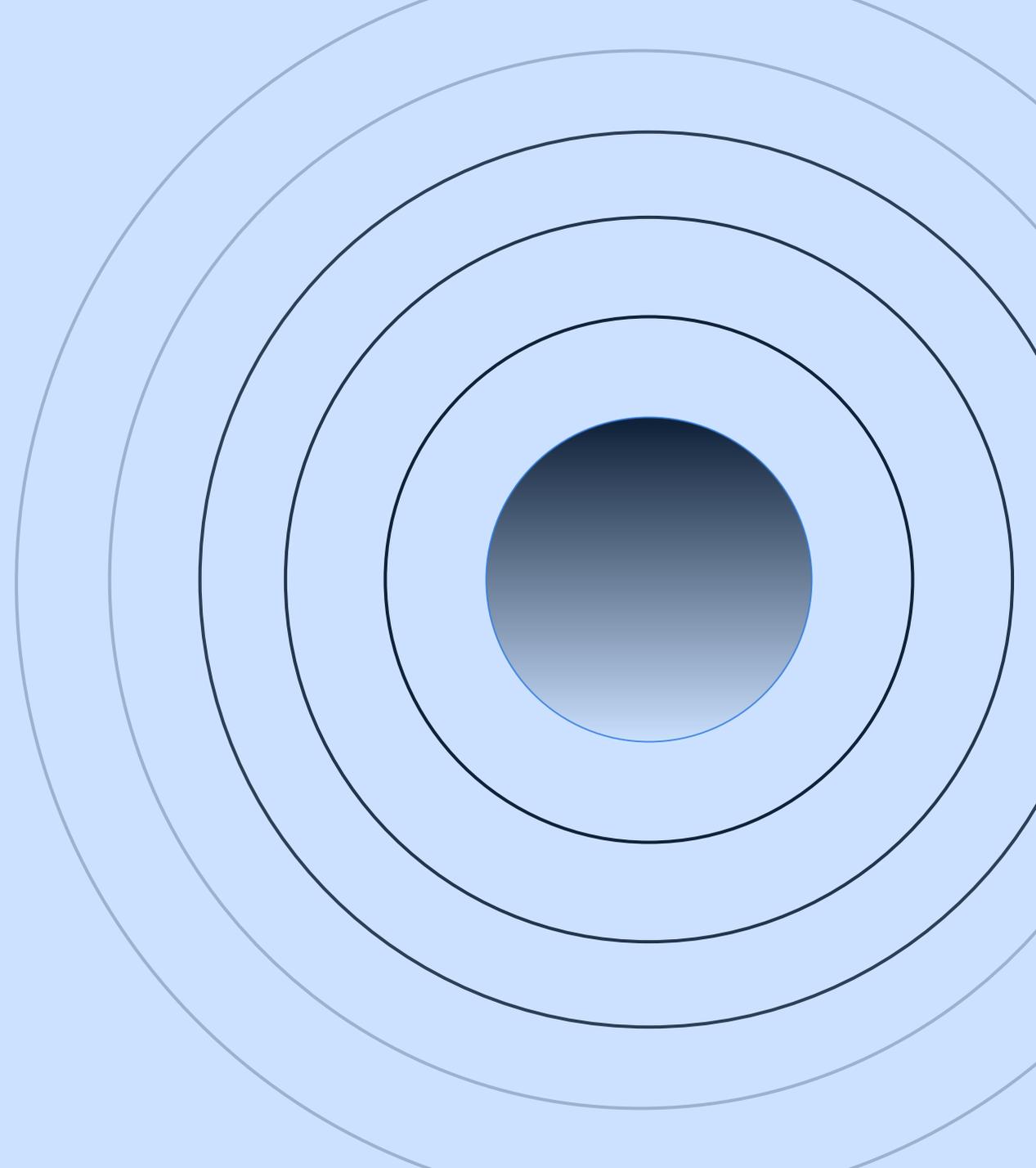
Strategic partnerships with EHR vendors, telehealth platforms, and hospital systems and across all healthcare providers



KareFusion ai administrative agent: Scheduling agent



KareFusion ai clinical agent: Post op agent



Regional Monthly Subscription Fees & White Labeling Cost

Region of the world	Monthly Subscription (per clinic/small groups with 3-5 practitioners)	White Labeling Cost (based on features and integration capabilities)	Annual Maintenance (upgrades, training planned releases)
USA	\$2,500 - \$4,500	\$20,000 - \$30,000	\$1,500 - \$2,500
West Europe	\$2,000 - \$3000	\$15,000 - \$20,000	\$1,000 - \$2,000
Central and Eastern Europe	\$1,800 - \$2,500	\$10,000 - \$15,000	\$1,000 - \$1,500
Middle East and UAE	\$1,500 - \$3,000	\$10,000 - \$15,000	\$1,000 - \$2,000
India	\$1,200 - \$2,000	\$5,000 - \$8,000	\$1,000 - \$1,500
South America (BR & ARG)	\$1,500 - \$2,200	\$15,000 - \$20,000	\$1,000 - \$2,000
South east Asia (SG & VN)	\$2,500 - \$3,500	\$10,000 - \$15,000	\$1,000 - \$2,000
Australia	\$2,000 - 3,000	\$15,000 - \$20,000	\$1,000 - \$2,000

Ideal Customer Profile (ICP)

Primary ICP (Year 1–2 Focus)

Small-to-medium healthcare providers:

- 5–50 doctors
- 10–100 staff
- 2,000–50,000 patient interactions/month

Segments:

- Multi-specialty clinics
- Surgical centers (high post op follow-ups)
- Polyclinics
- Telemedicine-first clinics
- Community hospitals (50–200 beds)

Regions:

- Phase 1: Middle East, India, Southeast Asia,
- Phase 2: Europe, LATAM, Africa, US

Financial Targets & Profitability Vision

ARR Target

\$5M

Customers

~250

Average Annual
Contract Value

\$20K

EBITDA Margin

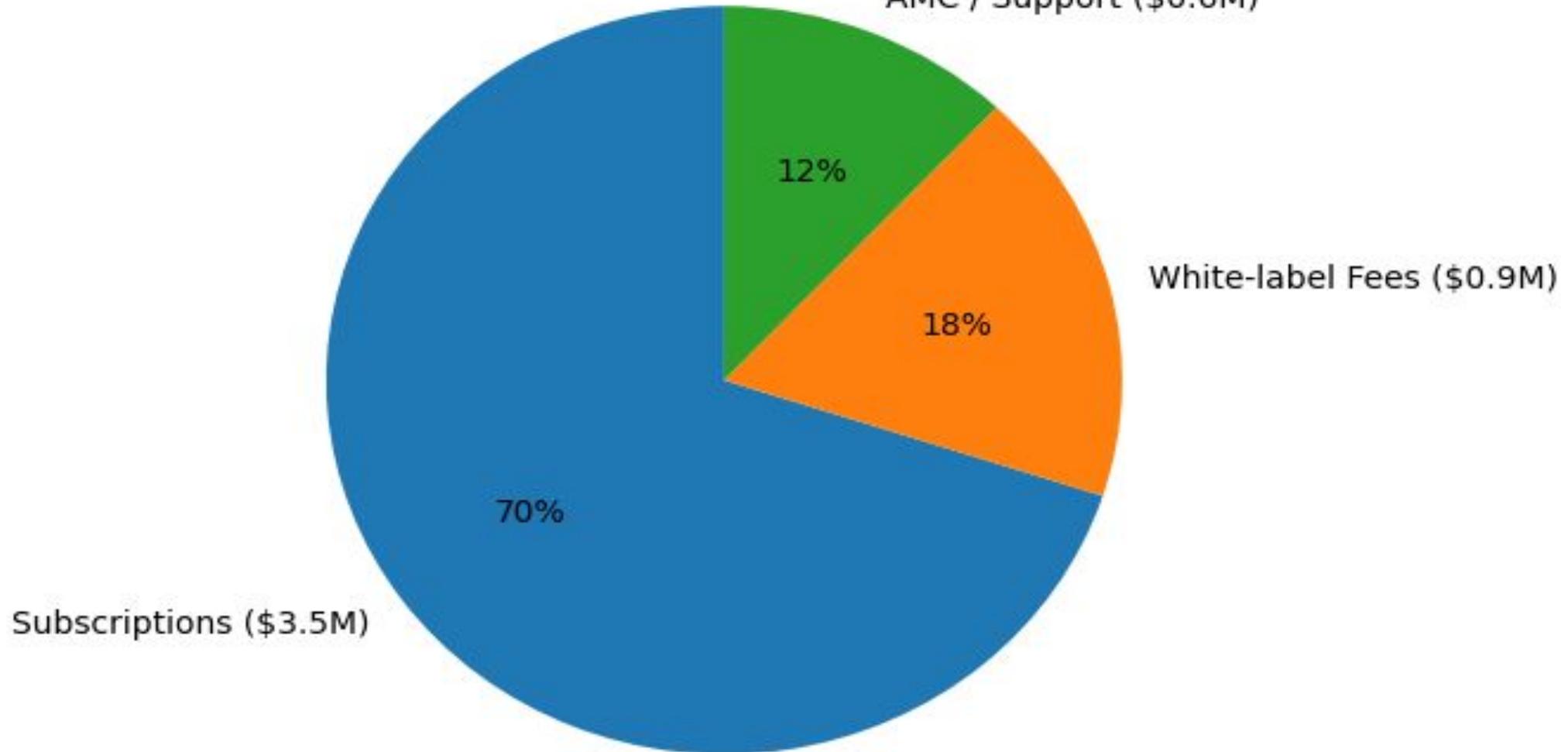
25-30%

KareFusion AI is built for capital-efficient growth with early profitability driven by high-margin AI automation

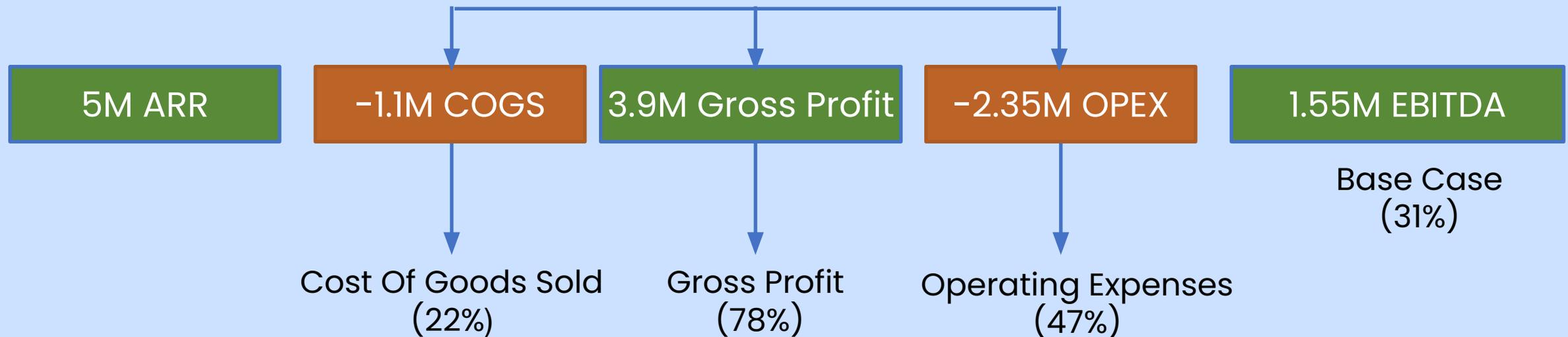
Break-up of Revenue Streams

Diversified, High-Margin Revenue Streams (\$5M ARR)

AMC / Support (\$0.6M)



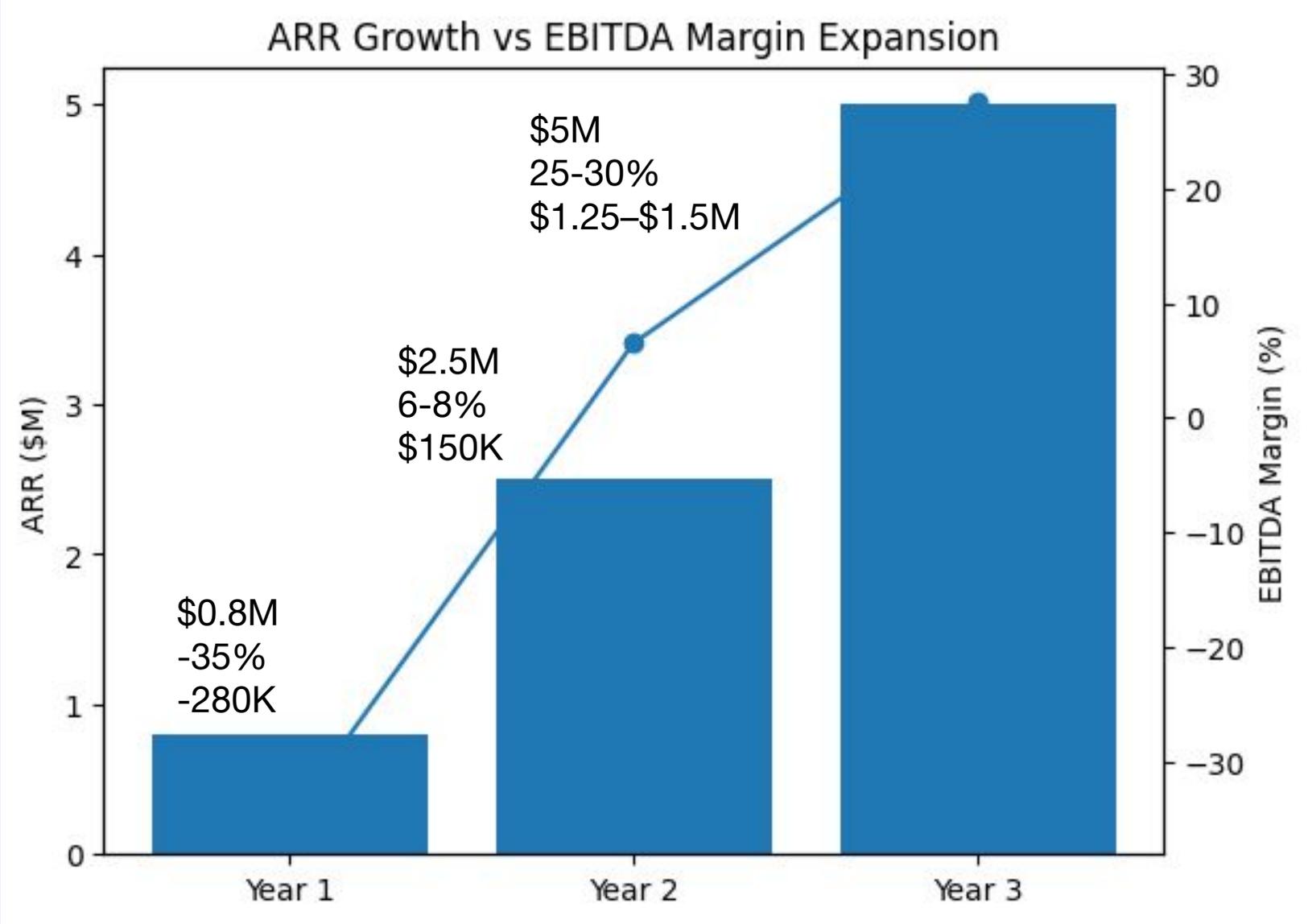
EBITDA Waterfall Chart



Conservative Case:
Assuming - Slightly higher cloud or GTM spend and higher compliance and expansion costs
Adjusted OPEX \approx \$2.65M
EBITDA = \$3.9M - \$2.65M = \$1.25M
EBITDA Margin = 25%

EBITDA: \$1.25M-\$1.55M (25-31%)

Clear Path to Profitability: ARR Scale Drives Margin Expansion



18-Month Execution Plan

Use of Funds

Area Of Focus	% of Allocation	\$ Spend
Product & AI scaling	40	2.0M
Pilots & onboarding	30	1.5M
Sales & marketing	20	1M
Compliance & certifications	10	0.5M

Ask



\$5M seed funding for 18 months runway with revenue target of \$5M ARR in 3 years



40% Product Development and Scaling



30% Pilot launch and Customer Acquisition



20% Sales and Marketing



10% Country Specific Certifications and Government Approvals



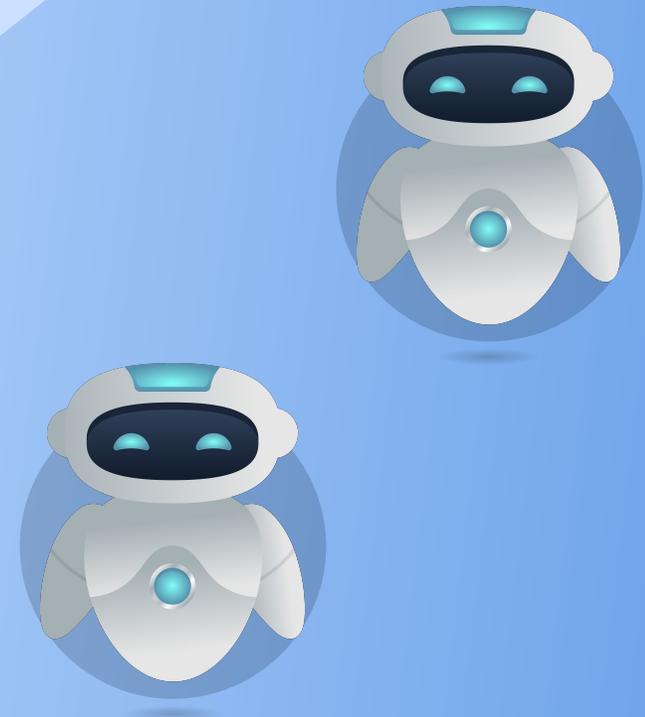
Founders

- 1 Kartik Misra: Co-Founder and CEO
- 2 Ashok Magadum: Co-Founder and CTO
- 3 Mukesh Misra: Co-Founder and President

Board Members

- 1 Mahantesh Magadum MD: Dubai
- 2 Tunga Kale MD: India
- 3 Manjunath Kodihally MD: India
- 4 Seema Misra LCSW: California
- 5 Mukesh Misra MD: California

Team of 7-8 AI-tech engineers in USA and India



Thank you



www.karefusionai.com

<https://www.linkedin.com/company/karefusionai>

mukesh.misra@karefusionai.com

+1-559-310-5039



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